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Roll No. 14008031006

D-152

B.B.A. EXAMINATION, May 2016

(Fourth Semester)

(Main & Re-appear)

HUMAN RESOURCE MANAGEMENT

BBA-204

Time : 3 Hours]

[Maximum Marks : 70

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note : Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

Unit I

1. What do you mean by Human resource management ? Explain the scope of HRM in current scenario.

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P.T.O.

2. Write short notes on the following :

- (a) Importance of Strategic human resources management in India
- (b) Human resource management policies.

Unit II

- 3. What do you mean by Human resource planning and explain the process of HRP in an organization ?
- 4. How is job analysis information helpful in personnel management ? Discuss the process involved in preparing job specification in organization.

Unit III

- 5. What do you mean by Training ? Explain the importance of training need in an organization.
- 6. Explain the concept and objectives of human resources development. Also explain its benefits.

Unit IV

- 7. What do you mean by performance management system ? Explain the difference between Performances appraisal and Potential appraisal.
- 8. Write short notes on the following :
 - (a) Incentive wages payment system
 - (b) 360 degree feedback
 - (c) Wages and salaries administration
 - (d) Explain different factors influencing of Compensation.

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D-153

B.B.A. EXAMINATION, May 2016

(Fourth Semester)

(Main & Re-appear)

BUSINESS RESEARCH METHODS

BBA-206

Time : 3 Hours]

[*Maximum Marks : 70*

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note : Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

Unit I

1. What is problem identification in research ? Also explain the process of problem identification.
2. How would you define business research ? What are the major components of a good research study ? Illustrate with example.

Unit II

3. How are research designs classified ? Distinguish between descriptive and exploratory research designs.
4. What do you mean by measurement ? Explain the most widely used classification. Explain the most widely used classification of measurement scales with examples.

Unit III

5. What is a Questionnaire ? What are the criteria of a sound questionnaire ?

6. What is the need of sampling ? Discuss various non-probability sample techniques by giving their merits and demerits.

Unit IV

7. Processing of data involves editing, coding, classifying and tabulating. Explain each of these steps by taking an appropriate research example.
8. What should be the ideal structure of a research report ? Also discuss the guidelines for effective report writing.

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D-154

B.B.A. EXAMINATION, May 2016

(Fourth Semester)

(Main & Re-appear)

BUSINESS LAW

BBA-208

Time : 3 Hours]

[Maximum Marks : 70

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note : Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

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P.T.O.

Unit I

1. "All contracts are agreements, but all agreements are not contracts". Explain.
2. Define consent. When is consent said to free ? Discuss its effects on the validity of contracts.

Unit II

3. What do you mean by contract of guarantee ? Distinguish between contract of indemnity and that of guarantee.
4. What are essential elements of bailment ? Explain the right and duties of bailee.

Unit III

5. Define agency and state the rights of an agent against his principal.
6. What do you mean by contract of sale ? Distinguish between sale and agreement of sale.

Unit IV

7. What do you mean by maturity of a negotiable instrument ? State the rules for calculating the maturity.
8. What do you mean by electronic governance ? What are the legal provisions as to electronic governance ?